



## Uhde and IPCOS announce partnership

Leuven (Belgium), Boxtel (The Netherlands) and Dortmund (Germany), March 16<sup>th</sup> 2004

### Uhde and IPCOS strategic alliance on Advanced Process Control



left to right: Rolf Guth (Project Manager APC & Optimization Uhde) , Christiaan Moons (Managing director IPCOS, Dirk Demtröder (head of Services division Uhde), Heinz-Jurgen Rodies (head of Technical Services Uhde)

Uhde GmbH, Dortmund, Germany, and IPCOS, Leuven, Belgium & Boxtel, The Netherlands, entered a partnership on Advanced Process Control (APC). The cooperation follows last years successful APC applications in Uhde plants.

The companies will jointly promote IPCOS' APC solutions in conjunction with Uhde's process know-how. APC optimizes plant operations with regard to throughput, raw material and energy consumption and is an important lever to improve competitiveness.

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The market gains advantages from IPCOS leading role in APC solution technology in combination with Uhde's in depth process know-how and project management capabilities. This results in a unique offering for potential and existing customers of Uhde's technology.

APC is an important module of Uhde's Plant Management System that increases throughput, availability and safety of chemical process plants using state of the art control and information management technologies while improving simultaneously product quality, yield, raw material and energy consumption.

*Uhde is a company in the Technologies segment of the ThyssenKrupp Group and has a workforce of 3,700 employees worldwide. The company's activities focus on the design and construction of chemical and other industrial plants in the following fields: fertilisers, organic chemicals and plastics, electrolysis, oil, gas and refining technology and pharmaceuticals.*

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*IPCOS is founded in 1998 as supplier of model based control and optimization solutions to the chemical processing, glass manufacturing, power and oil and gas production industries. IPCOS delivers consultancy, engineering services as well as complete solutions for model based process control, plant optimization and process monitoring .*

*IPCOS, 'Creators in Control', describes exactly what IPCOS is and what we do. We create state of the art advanced process control solutions and offer the customer all the engineering services that are needed to install these solutions and keep them up to date. IPCOS focuses primarily on the (petro-)chemical, the glass manufacturing, the power and the oil production*

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*industry. Since we put a lot of effort in research we deliver state of the art products that are way ahead of our competitors. Our office in Boxtel is the excellence centre for the Chemical and Glass industry. The office in Leuven is the headquarter of IPCOS and the excellence centre for the Chemical, the Power and the Oil production industry. In these offices state of the art products like INCA, RaPID, Presto and PathFinder are developed.*

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